



2017 Pro-forma results

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Sales €m

	Q1 2017	Q2 2017	H1 2017	Q3 2017	9M 2017	Q4 2017	FY 2017
Core	10,116	8,576	18,692	8,015	26,707	9,673	36,380
Energy Networks	4,199	4,428	8,627	4,240	12,867	4,123	16,990
Germany	3,426	3,782	7,208	3,589	10,797	3,402	14,199
Sweden	298	265	563	268	831	241	1,072
CEE & Turkey	475	381	856	383	1,239	480	1,719
Customer Solutions	6,550	4,651	11,201	4,284	15,485	6,091	21,576
Germany Sales	2,155	1,528	3,683	1,439	5,122	1,892	7,014
UK	2,151	1,572	3,723	1,360	5,083	2,122	7,205
Other	2,244	1,551	3,795	1,485	5,280	2,077	7,357
Renewables	376	334	710	420	1,130	474	1,604
Corporate Functions/Other	197	195	392	170	562	234	796
Consolidation	-1,206	-1,032	-2,238	-1,099	-3,337	-1,249	-4,586
Non-Core	364	527	891	339	1,230	355	1,585
PreussenElektra	364	527	891	339	1,230	355	1,585
Generation Turkey	0	0	0	0	0	0	0
E.ON	10,480	9,103	19,583	8,354	27,937	10,028	37,965



EBITDA €m

	Q1 2017	Q2 2017	H1 2017	Q3 2017	9M 2017	Q4 2017	FY 2017
Core	1,494	923	2,417	719	3,136	1,278	4,414
Energy Networks	917	652	1,569	652	2,221	799	3,020
Germany	559	332	891	319	1,210	411	1,621
Sweden	173	147	320	147	467	165	632
CEE & Turkey	185	173	358	186	544	223	767
Customer Solutions	395	196	591	-23	568	227	795
Germany Sales	44	34	78	21	99	33	132
UK	184	95	279	-65	214	137	351
Other	167	67	234	21	255	57	312
Renewables	249	137	386	122	508	277	785
Corporate Functions/Other	-67	-52	-119	-35	-154	-21	-175
Consolidation	0	-10	-10	3	-7	-4	-11
Non-Core	23	275	298	106	404	137	541
PreussenElektra	74	290	364	133	497	157	654
Generation Turkey	-51	-15	-66	-27	-93	-20	-113
E.ON	1,517	1,198	2,715	825	3,540	1,415	4,955



	EBIT €m						
	Q1 2017	Q2 2017	H1 2017	Q3 2017	9M 2017	Q4 2017	FY 2017
Core	1,062	500	1,562	291	1,853	828	2,681
Energy Networks	678	409	1,087	416	1,503	531	2,034
Germany	415	186	601	180	781	249	1,030
Sweden	132	107	239	106	345	129	474
CEE & Turkey	131	116	247	130	377	153	530
Customer Solutions	319	121	440	-98	342	137	479
Germany Sales	38	26	64	12	76	26	102
UK	160	70	230	-90	140	108	248
Other	121	25	146	-20	126	3	129
Renewables	160	45	205	43	248	206	454
Corporate Functions/Other	-97	-67	-164	-68	-232	-43	-275
Consolidation	2	-8	-6	-2	-8	-3	-11
Non-Core	-24	229	205	59	264	129	393
PreussenElektra	27	244	271	86	357	149	506
Generation Turkey	-51	-15	-66	-27	-93	-20	-113
E.ON	1,038	729	1,767	350	2,117	957	3,074



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